Department of studies and strategic foresight

April 2022

Centre national de la musique



#### **Export Certifications**



#### OVERVIEW METHODOLOGY

#### Physical and/or digital sales made outside France as of 31 December 2021.

- released between 01/01/2021 and 31/12/2021
- released before this period or having reached a new sales status between 01/01/2021 and 31/12/2021

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15M eq streams

30M e

30M eq streams

50M eq streams

**ALBUMS STATUS** 

50,000 eq sales

100,000 eq sales

500,000 eq sales

- 1 download = 150 streams
- 1.500 streams = 1 sale
- Eligible DSPs: Amazon Music Unlimited, Amazon Prime Music, Anghami, Apple Music, Awa, Boomplay, Claro usica, Deezer, Gaana, Genie Music, Hungama, iTunes, Jo, Joox, Kkbox, Kugou, Kuwo, Line Music, Melon, Napster, NetEase Music, QQMusic, Saavn, Spotify, Tencent, Tidal, VVynk



### In 2021, the number of export certifications registered a 36% growth compared to 2020.











#### 10 albums reached a new status in 2021, including:

- 2 releases in 2020
- 4 releases in 2019
- *1 release in 2018*
- 3 releases before 2017

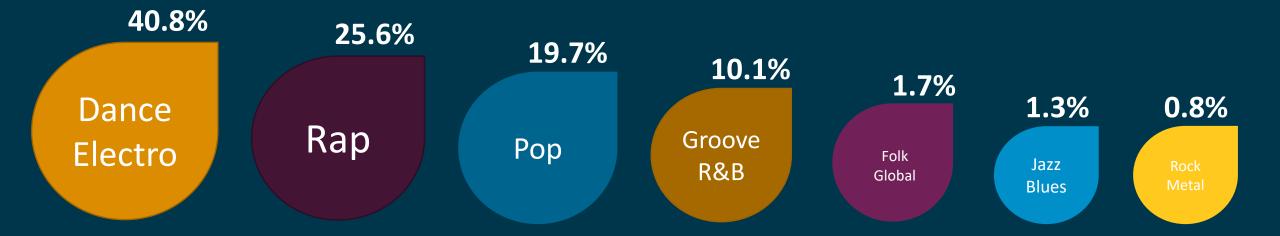


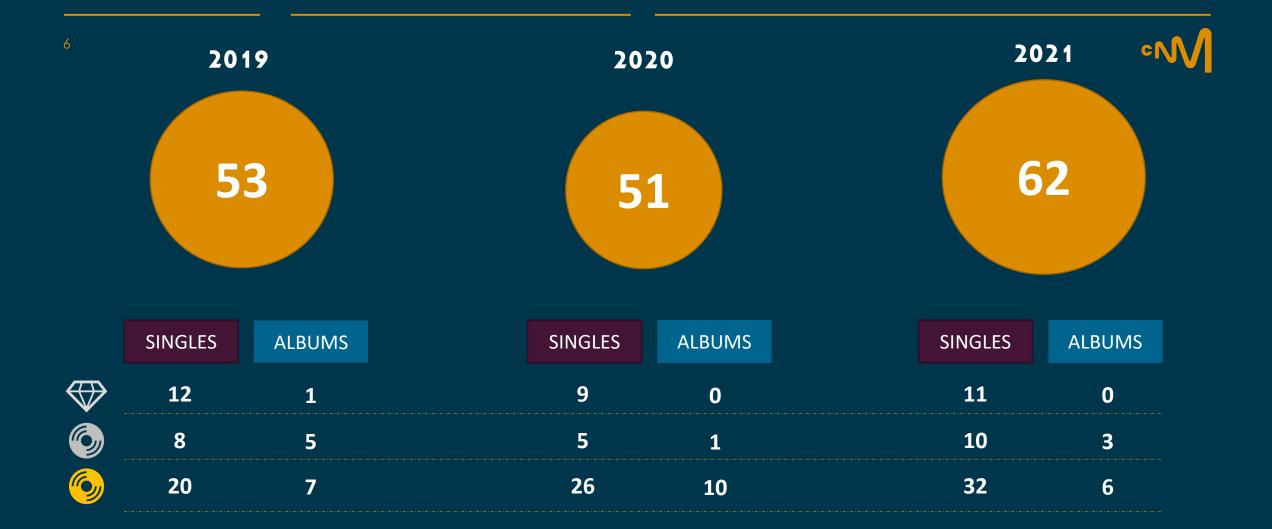
#### 95 singles reached a new status in 2021, including:

- 13 releases in 2020
- 8 releases in 2019
- *11 releases in 2018*
- 12 releases in 2017
- 51 releases before 2016 (included)



#### WHICH MUSIC GENRES HAD THE MOST EXPORT SUCCESS IN 2021?





The number of new certifications rose by 22% in 2021, compared to 2020.



## NEW CERTIFICATIONS

34 WWW UNIQUE ARTISTS

12: new level achieved 41: new certifications

9 ALBUMS

**53 SINGLES** 

2: new level achieved 7: new certifications

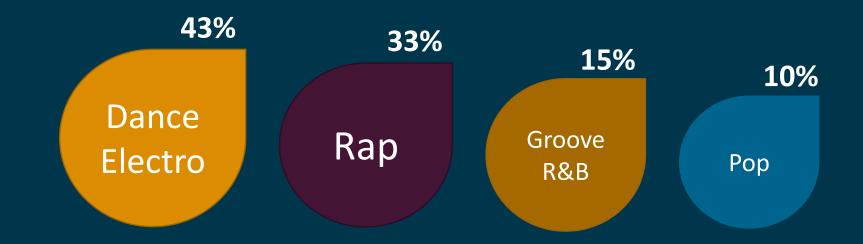
23

COLLABORATIONS +15% vs 2020

- New export certifications for 2021 include 48 first-time certifications and 14 certifications for reaching a new certification level.
- 23% of new export certifications have reached a new certification level in less than a year.
- There is an increase in collaborations with a 15% rise on the previous year.



#### NEW EXPORT CERTIFICATIONS THE BREAKDOWN

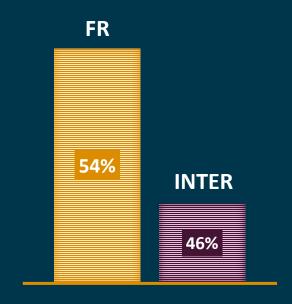


Dance-electro continues to be the most successful genre for international export (43%).

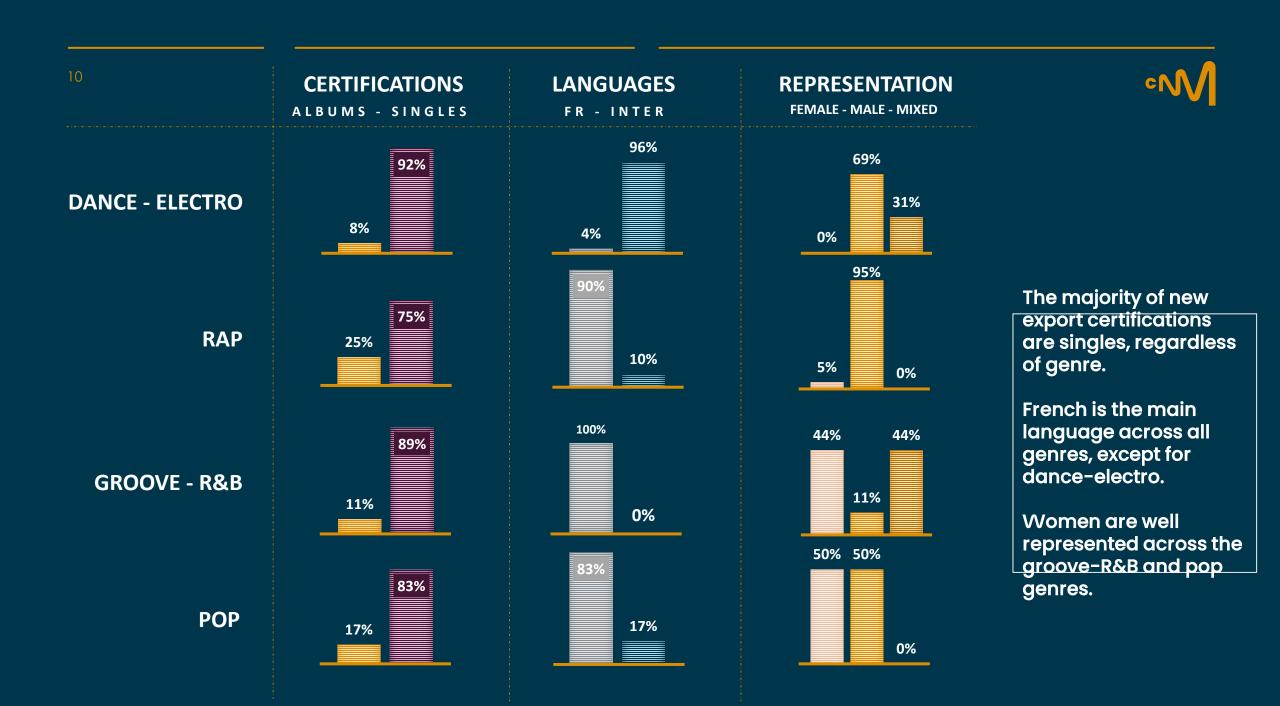
Rap comes in second with 33% of new export certifications.



#### NEVV EXPORT CERTIFICATIONS THE BREAKDOWN



54% of new releases are sung in French, confirming the pulling power of the French-speaking market.



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